

We hereby certify that the vouchers listed on this abstract for this period consisting of these attached pages were audited and allowed in the amounts shown. Authorization is hereby given and direction is made to pay each of the claimants the amount opposite his or her name.

October 7, 2024

Mayor

Trustee

Trustee

Trustee

Trustee

Treasurer's Report

October 7, 2024

The Village office has prepared and sent the Re-Levy for Utilities.

Utilities sent to:

Town of Ballston	\$4,792.07
Town of Malta	\$146.56
Town of Milton	\$84,876.49

Tax Re-levies will be sent towards the end of October or first of November.

Bank Reconciliations should be done before the Monday meeting date of October 7, 2024 by LGSS.

Work is being done on FY2024 AFR and is expected to be completed this month. We are planning to meet with Bob Fox next week regarding some items that need to be clarified.

LGSS is not supporting the Village in Payroll processing beginning in 2025. We are working on getting proposals for a new payroll system that will need to be in place for 2025. More details to follow at the October 28, 2024 Village board meeting.

October 4, 2024

Village of Ballston Spa
A/P Distribution Summary by Fund from 9/24/2024 to 10/07/2024

<u>Fund</u>	<u>District</u>	<u>Amount</u>
AA - General	000	50,434.07
<u>AA Fund Total</u>		<u>50,434.07</u>
GG - Sewer	000	5,019.06
<u>GG Fund Total</u>		<u>5,019.06</u>
LL - Library	000	2,462.97
<u>LL Fund Total</u>		<u>2,462.97</u>
TA - Trust & Agency	000	1,082.18
<u>TA Fund Total</u>		<u>1,082.18</u>
<u>Grand Total</u>		<u>58,998.28</u>

Village of Ballston Spa

Claimant

Village of Ballston Spa

Abstract of Audited Vouchers from 9/24/2024 to 10/07/2024

ClaimantVoucher #Invoice DateInvoiceDescriptionDistribution AcctA/P OwedChk #Chk Date

National Grid #06786-00005
9/20/2024 20240920
National Grid #06786-00005 Total

National Grid #07102-11117
9/17/2024 20240917
National Grid #07102-11117 Total

National Grid #07902-11102
9/17/2024 20240917
National Grid #07902-11102 Total

National Grid #19782-62011
9/17/2024 20240917
National Grid #19782-62011 Total

National Grid #22302-11106
9/17/2024 20240917
National Grid #22302-11106 Total

National Grid #23352-17119
9/24/2024 20240924
National Grid #23352-17119 Total

National Grid #23730-27002
9/17/2024 20240917
National Grid #23730-27002 Total

National Grid #26440-07109
9/24/2024 20240924
National Grid #26440-07109 Total

National Grid #27040-07109
9/24/2024 20240924
National Grid #27040-07109 Total

National Grid #33952-17109
9/17/2024 20240917
National Grid #33952-17109 Total

National Grid #36300-04011
9/20/2024 20240919
National Grid #36300-04011 Total

National Grid #39652-22103
9/17/2024 20240917
National Grid #39652-22103 Total

7182 Aug- Sept 19, 2024
AA.5182.400.000
18.00
18.00

7198 Aug- Sept 17, 2024
AA.7110.401.000
54.82
54.82

7197 Aug- Sept 17, 2024
AA.7110.401.000
27.84
27.84

7196 Aug- Sept 17, 2024
AA.7110.401.000
39.57
39.57

7195 Aug- Sept 17, 2024
AA.7110.401.000
67.05
67.05

7210 Aug- Sept 24, 2024
AA.8340.401.000
21.02
21.02

7194 Aug- Sept 17, 2024
AA.5110.401.000
24.15
24.15

7209 Aug- Sept 24, 2024
AA.3412.401.000
430.95
430.95

7208 Aug- Sept 24, 2024
AA.8340.401.000
1,353.05
1,353.05

7193 Aug- Sept 17, 2024
AA.8340.401.000
29.70
29.70

7185 Aug- Sept 19, 2024
AA.8340.401.000
286.07
286.07

7192 Aug- Sept 17, 2024
AA.7180.401.000
625.60
625.60

Village of Ballston Spa

Abstract of Audited Vouchers from 9/24/2024 to 10/07/2024

Claimant

<u>Voucher #</u>	<u>Description</u>	<u>Distribution Acct</u>	<u>A/P Owed</u>	<u>Chk #</u>	<u>Chk Date</u>
7200	Aug- Sept 17, 2024	GG.8120.401.000	63.94	1222844	10/03/2024
			63.94		
7205	Aug- Sept 17, 2024	AA.8340.401.000	198.36	1222845	10/03/2024
			198.36		
7204	Aug- Sept 17, 2024	AA.5110.401.000	22.32	1222846	10/03/2024
			22.32		
7211	Aug- Sept 24, 2024	AA.8340.401.000	582.41	1222847	10/03/2024
			582.41		
7207	Aug- Sept 17, 2024	AA.3120.400.000	421.55	1222848	10/03/2024
			421.55		
7203	Aug- Sept 17, 2024	AA.3411.401.000	557.97	1222849	10/03/2024
			557.97		
7188	Aug- Sept 17, 2024	AA.1620.401.000	198.15	1222850	10/03/2024
			198.15		
7202	Aug- Sept 17, 2024	AA.7110.401.000	46.57	1222851	10/03/2024
			46.57		
7189	Aug- Sept 17, 2024	LL.7410.401.000	449.23	1222852	10/03/2024
			449.23		
7184	Aug- Sept 19, 2024	AA.1640.401.000	242.80	1222853	10/03/2024
			242.80		
7201	Aug- Sept 17, 2024	AA.1621.401.000	153.28	1222854	10/03/2024
			153.28		
7206	Aug- Sept 17, 2024	AA.1621.401.000	71.43	1222855	10/03/2024
			71.43		

Village of Ballston Spa

Abstract of Audited Vouchers from 9/24/2024 to 10/07/2024

Claimant	Voucher #	Description	Invoice Date	Invoice	Distribution Acct	A/P Owed	Chk #	Chk Date		
National Grid #99114-24102	7187	Aug - Sept 19, 2024	9/19/2024	20240919	AA. 8340.401.000	1,859.78	1222856	10/03/2024		
						1,859.78				
	National Grid #99114-24102 Total									
	7186	Aug- Sept 19, 2024	9/19/2024	20240919	AA. 8340.401.000	1,581.66	1222857	10/03/2024		
						1,581.66				
	National Grid #99314-24108 Total									
	6150	Aug 24	8/03/2024	IN228288	AA.1110.402.000	286.52	1222763	9/24/2024		
						AA.1620.402.000			316.00	
						AA.1640.402.000			174.60	
						AA.3120.402.000			930.67	
						AA.3411.402.000			180.00	
						AA.3412.402.000			179.75	
						AA.3620.402.000			93.20	
						AA.8340.402.000			623.53	
						GG.8120.402.000			83.66	
						LL.7410.402.000			232.30	
						AA.1110.402.000			286.17	
						AA.1620.402.000			316.00	
						AA.1640.402.000			174.65	
						AA.3120.402.000			494.13	
						AA.3411.402.000			179.77	
						AA.3412.402.000			179.98	
						AA.3620.402.000			-44.86	
						AA.8340.402.000			623.31	
						GG.8120.402.000			83.43	
						LL.7410.402.000			254.71	
	Ringsquared Telecom LLC Total					5,647.52				
T-Mobile	7219	Aug- Sept 22 2024	10/02/2024	20241002	AA.3620.400.000	84.09	1222858	10/03/2024		
						AA.8340.400.000			54.86	
	Aug- Sept 22 2024	10/02/2024	20241002	AA.3413.400.000	27.43	1222858	10/03/2024			
					AA.3120.400.000			115.09		
	Aug- Sept 22 2024	10/02/2024	20241002	AA.7180.400.000	38.30	1222858	10/03/2024			
					AA.5110.400.000			54.86		
	T-Mobile Total					374.63				
	Verizon Wireless	6163	PD- Phones	9/15/2024	4701505858	AA.3120.400.000	151.83	1222859	10/03/2024	
							FD-PHONES			294.81
							PD cards			151.96
Verizon Wireless Total					598.60					
Total for Voucher Type: Prepaid						25,899.85				

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Page: 5

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Village of Ballston Spa
Abstract of Audited Vouchers from 9/24/2024 to 10/07/2024

<u>Claimant</u>	<u>Invoice Date</u>	<u>Invoice</u>	<u>Voucher #</u> <u>Description</u>	<u>Distribution Acct</u>	<u>A/P Owed</u>	<u>Chk #</u>	<u>Chk Date</u>
Udig Ny, Inc	9/30/2024	24090848	7225	AA.8340.400.000	42.00		
<u>Udig Ny, Inc Total</u>					42.00		
W.B. Mason Co, Inc.	9/03/2024	248865643	6166	AA.1410.400.000	3.99		
	9/17/2024	29177574	RENTAL- MTHLY	AA.1410.400.000	53.92		
	9/17/2024	29177574	WATER JUGS 5GAL INV 249177574 &	AA.1410.400.000	-18.00		
<u>W.B. Mason Co, Inc. Total</u>					39.91		
	10/01/2024	20241001	7222	AA.9060.800.000	15.00		
			med reimb		15.00		
White Cap	9/18/2024	50028379164	7212	AA.5110.400.000	239.76		
			Lime stone tube		239.76		
<u>White Cap Total</u>					33,098.43		
Total for Voucher Type: Regular							
Total:							
			Prepaid		25,899.85		
			Regular		33,098.43		
			Total		58,998.28		



MANGINO CHEVROLET

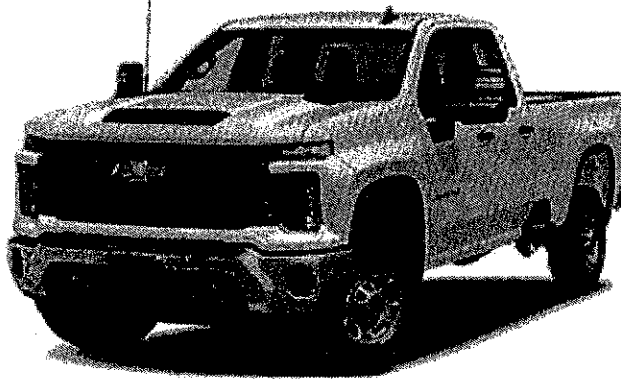
RICH YOUNGS | 518-843-5702 | ryoungs@mangino.com

VILLAGE OF BALLSTON SPA

/DPW

Prepared For: JEFF

[Retail] 2024 Chevrolet Silverado 2500HD (CK20953) 4WD Double Cab 162" Work Truck (12)



TAX NOT INCLUDED
GM FLEET #435913



MANGINO CHEVROLET

RICH YOUNGS | 518-843-5702 | ryoungs@mangino.com

MANGINO CHEVROLET

Dealership Information

NYS 2023-2024 FAN# 856351

MANGINO CHEVROLET STATE CONTRACT # PC68994

- ALL QUOTES ARE GOOD FOR 30 DAYS.-

- MODEL YEAR CHANGE CAN CHANGE PRICE QUOTE OR TIME OF PRODUCTION. WE WILL RE QUOTE IF THERE IS A MODEL YEAR CHANGE-

-PRICING WILL BE LOCKED IN ONCE ORDER IS ACCEPTED BY CHEVROLET PRODUCTION CONTROL.-

CUSTOMERS WILL BE NOTIFIED OF ANY PRICE INCREASES OR MODEL YEAR CHANGES AT THE TIME THE ORDER IS ACCEPTED BY CHEVROLET-

- SUBJECT TO VEHICLE PRODUCTION. WILL NOT BE HELD RESPONSIBLE FOR ANY DELAYS OR CANCELLATION.-

Prepared By:

RICH YOUNGS
MANGINO CHEVROLET
518-843-5702
ryoungs@mangino.com

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Data Version: 23532. Data Updated: Sep 25, 2024 6:46:00 PM PDT.



MANGINO CHEVROLET

RICH YOUNGS | 518-843-5702 | ryoungs@mangino.com

[Retail] 2024 Chevrolet Silverado 2500HD (CK20953) 4WD Double Cab 162" Work Truck (12) (✓
Complete)

Quote: VILLAGE OF BALLSTON SPA 25347-24

Quote Worksheet

	MSRP
Base Price	\$49,100.00
Dest Charge	\$1,995.00
Total Options	\$1,158.00
Subtotal	\$52,253.00
DURAMAG 80" X 104" STANDARD S-SERIES SERVICE BODY	\$15,537.00
PATRIOT LINER	\$1,375.00
Subtotal Pre-Tax Adjustments	\$16,912.00
Less Customer Discount	(\$1,362.50)
Subtotal Discount	(\$1,362.50)
Trade-In	\$0.00
Subtotal Trade-In	\$0.00
Taxable Price	\$67,802.50
Sales Tax	\$0.00
NYS INSPECTION	\$10.00
NYS TIRE TAX	\$12.50
DOC FEE	\$175.00
Subtotal Taxes	\$197.50
NYS STATE BID ASSIST FAN# 856351 BID# 421976 ITEM# 88	(\$3,000.00)
Subtotal Post-Tax Adjustments	(\$3,000.00)
Total Sales Price	\$65,000.00

Dealer Signature / Date

Customer Signature / Date

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[Retail] 2024 Chevrolet Silverado 2500HD (CK20953) 4WD Double Cab 162" Work Truck (12) (✓
Complete)

Quote: VILLAGE OF BALLSTON SPA 25347-24

Window Sticker

SUMMARY

[Retail] 2024 Chevrolet Silverado 2500HD (CK20953) 4WD Double Cab 162" Work Truck	MSRP:\$49,100.00
Interior:Jet Black, Vinyl seat trim	
Exterior 1:Summit White	
Exterior 2:No color has been selected.	
Engine, 6.6L V8	
Transmission, Allison 10-Speed automatic	

OPTIONS

CODE	MODEL	MSRP
CK20953	[Retail] 2024 Chevrolet Silverado 2500HD (CK20953) 4WD Double Cab 162" Work Truck	\$49,100.00
	OPTIONS	
1WT	Work Truck Preferred Equipment Group	\$0.00
5N5	Rear Camera Kit	\$73.00
9J4	Bumper, rear, delete	Inc.
9L7	Upfitter switch kit, (5)	\$150.00
AKO	Glass, deep-tinted	Inc.
AZ3	Seats, front 40/20/40 split-bench	\$0.00
C49	Defogger, rear-window electric	Inc.
C7G	GVWR, 10,500 lbs. (4763 kg)	\$0.00
DBG	Mirrors, outside power-adjustable vertical trailering	Inc.
GAZ	Summit White	\$0.00
GT4	Rear axle, 3.73 ratio	\$0.00
H2G	Jet Black, Vinyl seat trim	\$0.00
IOR	Audio system, Chevrolet Infotainment 3 system	\$0.00
JL1	Trailer brake controller, integrated	\$275.00
K34	Cruise control, electronic	Inc.
KI4	Power outlet, interior, 120-volt	\$150.00

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[Retail] 2024 Chevrolet Silverado 2500HD (CK20953) 4WD Double Cab 162" Work Truck (12) (✓)
Complete)

Quote: VILLAGE OF BALLSTON SPA 25347-24

L8T	Engine, 6.6L V8	\$0.00
MKM	Transmission, Allison 10-Speed automatic	\$0.00
N33	Steering column, Tilt-Wheel, manual	\$0.00
NC7	Emissions override, Federal	\$0.00
NE1	Emissions, Connecticut, Delaware, Maine, Maryland, Massachusetts, New Jersey, New York, Oregon, Pennsylvania, Rhode Island, Vermont and Washington state requirements	\$0.00
NZZ	Skid Plates	\$150.00
PCV	WT Convenience Package	\$860.00
PYN	Wheels, 17" (43.2 cm) painted steel, Silver	\$0.00
QXT	Tires, LT265/70R17E all-terrain, blackwall	\$200.00
RFO	Not Equipped with USB ports rear	(\$25.00)
SFW	Back-up alarm calibration	Inc.
UBI	USB ports, rear, dual, charge-only	\$0.00
V46	Bumper, front chrome	\$100.00
VDK	Ship Thru, Produced in Flint Assembly and shipped to Royal Truck Body, Flint, MI. Returned to Flint Assembly for shipping to final destination	\$0.00
VK3	License plate kit, front	\$0.00
ZW9	Pickup bed, delete	(\$1,155.00)
ZXT	Tire, spare LT265/70R17E all-terrain, blackwall	\$380.00
	Capped Fuel Fill	Inc.
SUBTOTAL		\$50,258.00
Adjustments Total		\$0.00
Destination Charge		\$1,995.00
TOTAL PRICE		\$52,253.00

FUEL ECONOMY

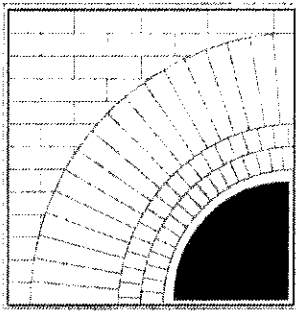
Est City:N/A

Est Highway:N/A

Est Highway Cruising Range:N/A

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BUTLER ROWLAND MAYS

ARCHITECTS, LLP

57 West High Street
Ballston Spa, NY 12020

PH: 518 • 885 • 1255
FAX: 518 • 885 • 1266
www.brmarhitects.com

ARCHITECTURE

INTERIORS

ROOFING

Steven G. Rowland, RA
Paul K. Mays, RA

September 30, 2024

Ms. Andy Manion, President
Ballston Spa Public Library
21 Milton Avenue
Ballston Spa, New York 12020

Re.: Ballston Spa Public Library – Reading Room Addition
Project No. 23•46•28

Dear Ms. Manion:

Pursuant to the bids received for the above-referenced project on Wednesday, September 04, 2024, we have reviewed the bid documents provided for the Contract for General Construction Work. As we have discussed with representatives of the Library Building Committee, and with Mayor Rossi of the Village of Ballston Spa, the apparent low bid was received from AJ Catalfamo, of Hudson Falls NY, in the amount of \$291,850. Per our conversation after the bid opening, our office has concerns over the large discrepancy in the bid amounts for the General Construction work between Catalfamo's apparent low number, and the remainder of the bidders. As part of the vetting process, and in order to provide the most complete information to the Library, the Village and the Village Attorney, our office has contacted AJ Catalfamo to review their pricing, and the references and schedule of values that they provided for that portion of the project.

The base bid price from AJ Catalfamo (\$291,850) is 31% lower than the next lowest contractor (Bunkoff General Construction provided a bid of \$425,000 for that portion of the work). A spread of \$133,150 between the two lowest bids equates to 46% of Catalfamo's base bid.

Catalfamo's base bid is also \$146,406 lower than the independent budget estimates acquired for the DLD grants (\$438,256 for this scope). That difference represents a 33% spread. Our review of Catalfamo's schedule of values shows large differences in the following line items: excavations and concrete foundations, roofing and siding, and wood framing. All three of these line items appear to be less than half of what our budget estimates listed.

After contacting several Catalfamo references and previous contract holders (including the Village of Ballston Spa and their consultants), multiple sources have stated that although the quality of the work was ultimately satisfactory, their scheduling and administration of the projects was lacking. References stated that in multiple instances, schedules were not met and contacting the company was problematic. On several occasions the work crews that showed up were undersized for the tasks to be performed. In addition, prompt filing of required forms fell behind.

Our experience during the vetting process with Neil Kiernan at AJ Catalfamo (the signatory on the received bids) appears to support these observations. We contacted Neil and he returned our call to discuss his bid on Monday, September 09. He agreed to review his numbers and schedule of values, and reply by the next morning. Two days later he sent an email stating that he had to be in the field and would contact us later that day, on September 11. Our office never received any communication. On Wednesday, September 19, our office again initiated contact and sent an email to Neil stating that it had been over one week since he promised information to us, and that we required his schedule of values and other information to review his bids. On Thursday, September 20, after business hours, we received an email supplying his schedule of values for review.

The failure on the part of the bidder to reconcile and explain his disproportionately low bid number (in comparison to other bidders, and to the budget), the delays in receiving information to completely review said bid, and the references from other Owners and design professionals indicating that these communication and organization deficiencies are not uncommon with this contractor, leads our office to recommend that the Library and the Village review the legality of rejecting the bid received from AJ Catalfamo, and consider awarding to the second lowest bidder.

Regarding the bid received from Bunkoff General Construction, in the base bid amount of \$425,000 for the General Construction portion of the work, this bid amount appears to be consistent (within 3%) with the budget estimates, and is only ten percent lower than the next (third) lowest bid. Our office has worked with Bunkoff in the past, and can recommend them based on workmanship and administration of public contracts. In order to ensure due diligence, we also contacted several independent references for Bunkoff, and those we spoke with praised their work and did not report any issues.

Bunkoff's bid included no limiting qualifications, and the bid appears to include all required enclosures and supplements (please see Bid Tabulation, dated 9/6/2024, attached).

The Add Alternate Price would add \$22,350 to the contract (bringing the contract total to \$440,000), if the Board of Trustees moves to accept this additional work. You will recall that the Add Alternate described the inclusion of countertops and cabinets.

Bunkoff has demonstrated what appears to be a clear and thorough understanding of the scope and schedule issues relative to this project. They have committed to the bid numbers provided.

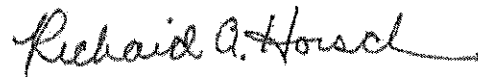
Based upon this documentation and these qualifications, our office recommends a conversation with the Village Attorney to discuss the possibility of rejecting AJ Catalfamo's apparent low bid, since our office cannot attest

that this is in fact the lowest responsible bid. We do not have similar concerns reading the Bunkoff bid, for the reasons outlined above.

Please coordinate a conversation with our office, the Building Committee, the Village Mayor, and the Village Attorney to discuss the above, so that the Library may award the contract appropriately.

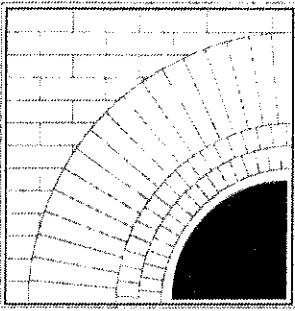
When the Board of Trustees accepts an appropriate bidder, BRMA will issue a Letter of Intent, in order to commence the submittal process while contracts are prepared. If you have any questions, please call.

Very truly yours,

A handwritten signature in black ink, reading "Richard A. Horsch". The signature is written in a cursive style with a long horizontal flourish at the end.

Richard Horsch

Attachment: Bid Tabulation Sheet dated 9/6/2024



October 1, 2024

Ms. Andy Manion, President
Ballston Spa Public Library
21 Milton Avenue
Ballston Spa, New York 12020

BUTLER ROWLAND MAYS

ARCHITECTS, LLP

57 West High Street
Ballston Spa, NY 12020

PH: 518 • 885 • 1255
FAX: 518 • 885 • 1266
www.brmarchitects.com

ARCHITECTURE

INTERIORS

ROOFING

Steven G. Rowland, RA
Paul K. Mays, RA

Re.: Ballston Spa Public Library – Reading Room Addition
Project No. 23•46•28

Dear Ms. Manion,

Our office has reviewed the results of the September 4, 2024 bid opening. We have followed-up by contacting each of the low bidders in each trade to discuss their bids and experience. We have, as a result of this research, determined recommendations to the Library Board of Trustees in awarding these contracts. Our recommendation follows:

Contract No. 2: Mechanical Work

Apparent Low Bidder: Mazone Plumbing & Heating of Delmar, NY
Base Bid Amount: \$57,081.00

Recommendation: Based upon the documentation and qualifications that we have reviewed, we find no reason not to award the Contract to Mazone Plumbing & Heating.

Contract No. 3: Electrical Work

Apparent Low Bidder: Allegiant Electric LLC of Kinderhook, NY
Base Bid Amount: \$68,945.00
Alternate No. 1: Add +\$1,252.00
Resulting Bid Amount: \$70,197.00

Recommendation: Based upon the documentation and qualifications that we have reviewed, we find no reason not to award the Contract to Allegiant Electric. Further, we recommend that the Library accept Add Alternate No. 1.

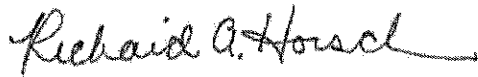
SUMMARIES

Based on the above Base Bid Amounts, we recommend accepting Alternate No. 1 for the cabinets and countertops. The total project hard costs, including the recommendations above, are summarized as follows:

CONSTRUCTION HARD COST SUMMARY	Recommended Bid Acceptance (Incl. Alternates)
Contract No. 1: General Construction	\$440,000.00 (Under Separate Recommendation)
Contract No. 2: Mechanical Work	\$57,081.00
<u>Contract No. 3: Electrical Work</u>	<u>\$70,197.00</u>
Total:	\$567,278.00

It is our recommendation that the contracts for construction be awarded as summarized above, including alternates. With the Board's approval Butler Rowland Mays Architects will prepare the Owner-Contractor agreements for execution, and can schedule a kick-off meeting accordingly. Please let us know if we can provide any other information regarding this process.

Sincerely,



Richard Horsch
Butler Rowland Mays Architects, LLP

cc.: Ballston Spa Public Library
BRMA file

Tree City USA
An Arbor Day Program

OFFICIAL PROCLAMATION

WHEREAS in 1872, the Nebraska Board of Agriculture established a special day to be set aside for the planting of trees, and

WHEREAS this holiday, called Arbor Day, was first observed with the planting of more than a million trees in Nebraska, and

WHEREAS Arbor Day is now observed throughout the nation and the world, and

WHEREAS trees can be a solution to combating climate change by reducing the erosion of our precious topsoil by wind and water, cutting heating and cooling costs, moderating the temperature, cleaning the air, producing life-giving oxygen, and providing habitat for wildlife, and

WHEREAS trees are a renewable resource giving us paper, wood for our homes, fuel for our fires, and countless other wood products, and

WHEREAS trees in our city increase property values, enhance the economic vitality of business areas, and beautify our community, and

WHEREAS trees — wherever they are planted — are a source of joy and spiritual renewal.

NOW, THEREFORE, I, Frank Rossi, II, Mayor of the Village of Ballston Spa, do hereby proclaim that April 26, 2024, was ARBOR DAY in the Village of Ballston Spa, and I urge all citizens to celebrate Arbor Day, this year and every year, and to support efforts to protect our trees and woodlands, and

FURTHER, I urge all citizens to plant trees to gladden the heart and promote the well-being of this and future generations.

DATED THIS day of October 7, 2024.

Mayor Frank Rossi, II



Thank you for your commitment to SEDC and our Economic Development mission!
Our vision of creating jobs and accelerating innovation is possible only with your investment.

Please complete this form so that we have the most current information on file for your business.

COMPANY NAME: _____

ADDRESS: _____

CITY: _____ STATE: _____ ZIP: _____ PHONE: _____ Ext. _____

WEBSITE: _____ INDUSTRY CATEGORY (See listing): _____

PRIMARY CONTACT: _____ TITLE: _____

PHONE: _____ Ext. _____ MOBILE: _____

EMAIL: _____

PRESIDENT/CEO: _____

PHONE: _____ Ext. _____ MOBILE: _____

EMAIL: _____

BUSINESS DEVELOPMENT CONTACT: _____

PHONE: _____ Ext. _____ MOBILE: _____

EMAIL: _____

MARKETING CONTACT: _____

PHONE: _____ Ext. _____ MOBILE: _____

EMAIL: _____

BILLING CONTACT: _____

PHONE: _____ Ext. _____ MOBILE: _____

EMAIL: _____

ADMINISTRATIVE ASSISTANT CONTACT: _____

PHONE: _____ Ext. _____ MOBILE: _____

EMAIL: _____

Please email this completed profile to:

Saratoga Economic Development Corporation
info@saratogaedc.com
(518) 587-0945 Ext. 105



SEDC Annual Stakeholder Levels

Includes engagement for all of your company's full time employees

Founder - \$20,000 & Above

- Targeted introductions via your participation in SEDC monthly networking events
- Sponsorship Opportunities
- Access to the three major annual fundraiser events
- Company Listing with website link in Directory on SEDC website
- Subscription to SEDC's Newsletter
- Opportunity to list commercial/industrial properties & buildings on SEDC website
- Contribution of Stakeholder PR/blogs on SEDC website/social media
- Preferred partner for project needs
- Opportunity to host a fundraising event for SEDC
- Invitations to special events with local, state and federal elected officials
- Facilitated Introductions
- Access to SEDC for research needs
- Opportunity to contribute industry expert news for SEDC Newsletter
- Company logo included on SEDC website Directory
- Spotlitged company linked listing and logo in industry category of Directory
- Opportunity to be an educator for an Info & Intros session
- Banner advertisement Opportunity on SEDC website for one month duration
- Quarterly banner ad in SEDC newsletter
- Opportunities to host visiting executives and site selector events
- Invitation to site selection and FAM tour events
- Full-page ad in SEDC Annual Report
- Presenting Sponsor to one major fundraising event with Welcome remarks
- Invite to all SEDC attraction and promote Saratoga events
- Opportunity to participate with SEDC travel missions
- Automatic seat on Board of Governors
- Upon nomination, immediately available for seat on Board of Directors
- Sponsorship of Quarterly SEDC CEO Tours
- Promotional merchandise distribution at events, travel missions and gatherings
- Automatic seat on Board of Governors
- Eligibility to serve on Board of Directors (upon nomination)
- Access to SEDCs Stakeholder contact list (for stakeholder business use only)
- Steering committee eligibility
- Opportunity to host a welcome reception for fellow SEDC stakeholders
- Up to 50 annual hours of SEDC industry services
- Opportunity to share your business, expertise & team at one SEDC Board meeting

Benefactor - \$10,000

- Targeted introductions via your participation in SEDC monthly networking events
- Sponsorship Opportunities
- Access to the three major annual fundraiser events
- Company Listing with website link in Directory on SEDC website
- Subscription to SEDC's Newsletter
- Opportunity to list commercial/industrial properties & buildings on SEDC website
- Contribution of Stakeholder PR/blogs on SEDC website/social media
- Preferred partner for project needs
- Opportunity to host a fundraising event for SEDC
- Invitations to special events with local, state and federal elected officials
- Facilitated Introductions
- Access to SEDC for industry research needs
- Opportunity to contribute industry expert news for SEDC Newsletter
- Company logo included on SEDC website Directory
- Spotlighted company linked listing and logo in industry category of Directory
- Opportunity to be an educator for an Info & Intros session
- One month Member Spotlight Opportunity on SEDC website and newsletter
- Opportunities to host visiting executives and site selector events
- Invitation to site selection and FAM tour events
- Half-page ad in SEDC Annual Report
- \$1,000.00 Event Sponsorship credit
- Invite to all SEDC attraction and promote Saratoga events
- Automatic seat on Board of Governors
- Eligibility to serve on Board of Directors (upon nomination)
- Steering committee eligibility
- Opportunity to host a welcome reception for fellow SEDC stakeholders
- Opportunity to share your business, expertise and team at ONE SEDC Board meeting



Leader - \$5,000

- Targeted introductions via your participation in SEDC monthly networking events
- Sponsorship Opportunities
- Access to the three major annual fundraiser events
- Company Listing with website link in Directory on SEDC website
- Subscription to SEDC's Newsletter
- Opportunity to list commercial/industrial properties & buildings on SEDC website
- Contribution of Stakeholder PR/blogs on SEDC website/social media
- Preferred partner for project needs
- Opportunity to host a fundraising event for SEDC
- Invitations to special events with local, state and federal elected officials
- Facilitated Introductions during SEDC events
- Opportunity to contribute industry expert news for SEDC Newsletter
- Company logo included on SEDC website Directory
- Opportunity to be an educator for an Info & Intros session
- One month Member Spotlight Opportunity on SEDC website and newsletter
- Opportunities to host visiting executives and site selector events
- Invitation to site selection and FAM tour events
- Quarter-page ad in SEDC Annual Report
- \$500.00 Event Sponsorship credit
- Eligibility to serve on Board of Directors & Governors (upon nomination)
- Opportunity to host a welcome reception for fellow SEDC stakeholders

Executive - \$2,500

- Targeted introductions via your participation in SEDC monthly networking events
- Sponsorship Opportunities
- Access to the three major annual fundraiser events
- Company Listing with website link in Directory on SEDC website
- Subscription to SEDC's Newsletter
- Opportunity to list commercial/industrial properties & buildings on SEDC website
- Contribution of Stakeholder PR/blogs on SEDC website/social media
- Preferred partner for project needs
- Opportunity to host a fundraising event for SEDC
- Invitations to special events with local, state and federal elected officials
- Opportunity to contribute industry expert news for SEDC Newsletter
- Logo ad on Executive Stakeholder page in SEDC Annual Report
- Eligibility to serve on Board of Directors & Governors (upon nomination)
- Opportunity to host a welcome reception for fellow SEDC stakeholders



Associate – \$1, 000

- Targeted introductions via your participation in SEDC monthly networking events
- Sponsorship Opportunities
- Access to the three major annual fundraiser events
- Company Listing with website link in Directory on SEDC website
- Subscription to SEDC's Newsletter
- Opportunity to list commercial/industrial properties & buildings on SEDC website
- Contribution of Stakeholder PR/blogs on SEDC website/social media
- Preferred referral for project needs
- Opportunity to host a fundraising event for SEDC
- Invitations to special events with local, state and federal elected officials
- Opportunity to contribute industry expert news for SEDC Newsletter
- Eligibility to serve on Board of Directors & Governors (upon nomination)

Supporter - \$500

- Targeted introductions via your participation in SEDC monthly networking events
- Sponsorship Opportunities
- Access to the three major annual fundraiser events
- Company Listing with website link in Directory on SEDC website
- Subscription to SEDC's Newsletter
- Opportunity to list commercial/industrial properties & buildings on SEDC website
- Preferred referral for project needs
- Eligibility to serve on Board of Directors & Governors (upon nomination)
- Opportunity to host a fundraising event for SEDC